

The Trustees of Reservations

OUR MISSION

Founded in 1891, The Trustees of Reservations is a member-supported nonprofit conservation organization that preserves for public use and enjoyment properties of exceptional scenic, historic, and ecological value in Massachusetts and works to protect special places across the state. Today, The Trustees owns, manages, and interprets 91 reservations totaling over 23,000 acres of land, and protects more than 13,300 acres through the use of conservation restrictions on over 200 parcels of private land. The Trustees is not an agency of state government. We rely for support entirely upon membership dues, contributions, grants, reservation receipts, special events, and endowments. Hundreds of volunteers and more than 35,000* members live in Massachusetts, other parts of New England and the United States, and several countries abroad.

*AS OF JULY 2002

To learn more about the work of The Trustees of Reservations, call 978/921-1944 or visit www.thetrustees.org.



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ABOVE RIGHT

Long Hill, Beverly.

Annual Report

Message

FROM THE EXECUTIVE DIRECTOR

During a year of unprecedented challenges, there were times when unfolding events threatened to eclipse all other concerns. In such a world, it would have been easy to dismiss conservation as irrelevant. But the enduring importance of our mission was evident throughout the fall of 2001, as people escaped the news of the day to seek tranquility and solace in the open meadows, forested paths, and formal gardens of our reservations.

Clearly, conservation continues to matter in our everyday life, and so I am proud to report that the past fiscal year was an outstanding one. With your help, The Trustees of Reservations protected a total of 2,443 additional acres. Across the state, we engaged visitors with an increased array of educational activities and events. Our membership grew 11% to more than 32,000. And we ended the year with an operating surplus that will be strategically re-invested in our mission.

But against a backdrop of turmoil and uncertainty we did more than exceed our goals—we forged ahead with plans to accelerate the pace of conservation in Massachusetts.

According to the Executive Office of Environmental Affairs, more than twice as much land has been developed in the past 50 years than in the preceding 300 years. Today, development trends threaten special places in communities across the Commonwealth. While time is not on our side, the integrated nature of

our work is. Simply put, the landscapes we protect, together with our stewardship of the resources they contain, inspire our visitors to join us as members. With their help, we conserve more land, inspire more people, and create more support for conservation.

In this virtuous cycle of conservation, where success breeds success, lies the future of the Massachusetts landscape. This fiscal year, we concentrated on using the cycle of conservation to magnify our efforts. We began planning the Doyle Conservation Center, the future home of a conservation institute that will increase the capacity of the conservation community across the region. We protected important open space near urban populations with strategic partnerships such as the Southeastern Massachusetts Bioreserve, which will serve 400,000 people. And we increased the use of our reservations as classrooms where we can inspire the next generation of conservationists.

Without your support, none of this would have been possible. From all of us at The Trustees, and on behalf of all the visitors who were inspired by a visit to our reservations, thank you.

who Mulell

Andrew W. Kendall





The increased pace of development threatens special places
across the Commonwealth.

Together, we face the challenge
of protecting our scenic, historic,
and ecological resources before
they are lost forever.

Preserving a Rural Legacy

THE HIGHLAND COMMUNITIES INITIATIVE

Despite the accelerated pace of development in recent years,

there are still regions that have maintained a rural character. The Trustees is leading an effort to preserve one such region—the Highlands, 38 rural communities that lie between the Housatonic and Connecticut River Valleys and the Vermont and Connecticut borders. Administered by The Trustees and underwritten by the Wyomissing Foundation, the Highland Communities Initiative (HCI) encourages the conservation of the natural and cultural landscapes of this relatively undeveloped region.

THE HIGHLANDS

For the first year (April-December 2001), HCl's goals were to assess the conservation resources of the region, improve communication among community leaders, and design programs and direct resources to support local land conservation and community preservation initiatives. Toward these objectives, HCl developed a diverse research program, launched www.highlandcommunities.org, worked with local

leaders to create a regional profile, and established a small-grants program. The culmination of the first year was a successful conference for over 100 residents of the Highlands region.

In late fall of 2001, the Wyomissing Foundation renewed funding for HCl through 2005. The second year of HCl's programs began in January 2002, building on the accomplishments of previous initiatives: the continuation of the small-grants program, expansion of the HCl website, and the implementation of findings from several research projects.

Building a Catalyst for Conservation

THE DOYLE CONSERVATION CENTER LEOMINSTER

The Trustees initiated work on a state-of-the-art conservation facility dedicated to the research and practice of landscape conservation and stewardship. Located at the Doyle Reservation in Leominster, the Doyle Conservation Center will be home to a conservation institute that will increase the capacity of the conservation community across the region.

Working with a consulting team of building and landscape architects and engineers, The Trustees designed a 14,000-square-foot facility that will embody our conservation principles. The Doyle Conservation Center will incorporate various principles of "green" construction, such as the use of recycled building materials and renewable energy resources, as called for by the Leadership in Energy and Environmental Design rating system of the U.S. Green Building Council. This design effort included completing all of the necessary permitting for the project as well as hosting a meeting with neighbors to introduce them to the project.

The first phase of the project was completed in late February, when members of Planning and Ecology and Land Conservation moved to tempo-

200

rary offices at the Doyle Reservation as a prelude to being housed in the Doyle Conservation Center. Gathering mission-related staff together will create synergy for large, complex projects such as management plans and land protection strategies, and is the first step in building expanded capacity for conservation. Ground breaking is anticipated in the fall of FY 2003, with an opening in the fall of FY 2004.

Protecting Biodiversity

THE SOUTHEASTERN MASSACHUSETTS BIORESERVE

FALL RIVER AND FREETOWN

Last fiscal year, The Trustees joined the Commonwealth and the City of Fall River in the creation of the state's first bioreserve. The project will ultimately protect 13,600 acres within ten miles of 400,000 people. The pace accelerated noticeably this fiscal year, as we moved toward milestones in acquisition, management planning, and educational programs. The Trustees' purchase of our 500-acre parcel in FY 2003 completed our land acquisition for the bioreserve (with the exception of several small inholdings and adjacent properties) and established Copicut Woods as a future reservation. Of the \$4 million The Trustees needs for the first phase—\$2 million for land acquistion and \$2 million for endowment and start-up—we are grateful to have received in this fiscal year support that includes a \$2 million challenge grant, a \$50,000 grant for land acquisition, and \$200,000 towards endowment.

The Trustees has played a leadership role in working with partners and stakeholders on a unified plan that offers guidelines for managing the bioreserve's biological, water, and cultural resources and addresses recreational uses. Outreach efforts included a bioreserve exhibit at Fall River Heritage State Park and a well-received presentation on the bioreserve at the national Land Trust Alliance conference. We also developed a framework for initial educational programs that includes partnering in the summer of FY 2003 with the Westport River Watershed Alliance to offer field-study programs for children enrolled in youth services agencies.







ABOVE
School children from
Fall River enjoy the
natural diversity of
the bioreserve.

Committee members
George Mathey and
Philip Laird review a
model of the Doyle
Conservation Center
with Executive Director
Andy Kendall (L-R).



Conserving the scenic, historic, and ecological resources of the Commonwealth begins with conservation—protecting resources forever either by acquisition or by permanent conservation restrictions.

Land Conservation

THE FISCAL YEAR ENDING MARCH 31, 2002 REPRESENTED

A PERIOD OF EXTRAORDINARY ACHIEVEMENT BY THE LAND

CONSERVATION DEPARTMENT, AS MEASURED BY THE 28

PROJECTS COMPLETED BY THE TRUSTEES ALONE OR IN

PARTNERSHIP WITH OTHERS, THE 2,443 ACRES PROTECTED,

AND THE 10 CONSERVATION PARTNERSHIPS THAT SUCCEEDED

IN PROTECTING LAND.

These results include:

- A new reservation, Quinebaug Woods, Holland;
- A future reservation, the Theodore Lyman Reserve, in Bourne, Plymouth, and Wareham;
- A small farmhouse and barn to accommodate key Trustees staff on Martha's Vineyard;
- 6 additions of critically important lands to Trustees reservations;
- 10 conservation restrictions acquired by The Trustees;
- 11 successful conservation projects carried out in partnership with state agencies, communities, and land trusts.

Our thanks to the generous donors and bargain sellers of land and conservation restrictions. Without such generosity, many of these projects could not have been undertaken.

conservation count		ACREAGE PROTECTED	
LAND OWNED	90 reservations	22,177*	
LAND UNDER CR	205 parcels	13,359	
ASSISTS	69 projects	10,755	
(as of 3/31/02)	TOTAL	46,291	

^{*}Does not include 85 acres owned by The Trustees of Reservations but not part of a reservation and 294 acres owned by the Massachusetts Land Conservation Trust (MLCT).

Four notable regional conservation and capacity building efforts deserve special mention.

- The Highland Communities Initiative built awareness of conservation alternatives in the towns between the Connecticut and Housatonic River Valleys (see page 2).
- 2. Building on the future Lyman Reserve, mainly in Bourne and Wareham, and the Southeastern Massachusetts Bioreserve in Fall River and Freetown, The Trustees and the Coalition for Buzzards Bay launched The Watershed Campaign to protect at least 10,000 acres of land in the Buzzards Bay Watershed during the next three to five years.
- 3. With generous support from the Parker Foundation in Lowell, The Trustees engaged the Northern Middlesex Council of Governments in a study of open space protection needs and opportunities in the Greater Lowell region.
- 4. In the Charles River Valley, staff refocused efforts to emphasize protection of the Charles River Headwaters Area within Hopkinton, Milford, and Holliston, where industrial and residential development pressures are among the heaviest in Massachusetts.

Additionally, staff assisted the conservation community in Massachusetts with the following:

- The 13th Annual Massachusetts Land Trust Conference, co-hosted by the Massachusetts Land Trust Coalition and attended by over 340 staff and volunteers from land trusts organizations;
- Strategic planning by the Massachusetts Land Trust Coalition, co-founded by The Trustees to represent land trusts throughout Massachusetts.

 Support of the effort to enact the Environmental Bond that authorizes \$707 million in capital funding for the Commonwealth's open space acquisition programs over the next three years.

Massachusetts Land Conservation Trust, Inc.

FOUNDED IN 1972, THE MASSACHUSETTS LAND CONSERVATION TRUST, INC. (MLCT), IS A WHOLLY OWNED AFFILIATE OF THE TRUSTEES OF RESERVATIONS, WITH ITS BOARD APPOINTED BY THE TRUSTEES' STANDING COMMITTEE. ITS PRIMARY ROLE IS TO ASSIST THE TRUSTEES BY CARRYING OUT COMPLEX TRANSACTIONS, INCLUDING ACQUISITIONS ON BEHALF OF THE COMMONWEALTH'S OPEN SPACE PROGRAMS, INCLUDING THE AGRICULTURAL PRESERVATION RESTRICTION PROGRAM.

New Reservations

QUINEBAUG WOODS HOLLAND

Quinebaug Woods is the gift of long-time Trustees supporters Benjamin and Margaret Haller, whose family has long enjoyed the 38-acre woodland property. From atop the exposed ridge that runs through the woods, views emerge of Blake Hill and Hamilton Reservoir. Large rock formations and a steep hillside extend from the hilltop to the Quinebaug River, while a large vernal pond provides a breeding habitat for wood frogs and salamanders. Located next to the Holland Pond area and near the Leadmine Wildlife Management Area, Quinebaug Woods is an important addition to local protected open space. Quinebaug Woods was dedicated as our 90th reservation in October.

THEODORE LYMAN RESERVE BOURNE, PLYMOUTH, AND WAREHAM

The Lyman family trust and Trout Unlimited, Inc. gave MLCT the 638-acre Red Brook property in Bourne, Plymouth, and Wareham. With the full support of the donors, MLCT conveyed 428 acres to the Massachusetts Division of Fisheries and Wildlife (MDFW) for the establishment of a wildlife management area. MLCT will convey the remaining 210 acres to The Trustees to establish the Theodore Lyman Reserve. All 638 acres, including four miles of Red Brook, one of the region's most important fresh water fisheries, will be managed cooperatively by The Trustees, MDFW, and Trout Unlimited. The Trustees must raise \$375,000 to open the reserve and establish a new management unit on Cape Cod and Buzzards Bay.

Additions to Reservations

BARTON PROPERTY NEWBURY

on the banks of the Parker River. This is the latest

DEANGELIS PROPERTY ESSEX

Douglas DeAngelis gave The Trustees more than 15 acres adjacent to Agassiz Rock. The property includes a long-needed buffer on the north side of Big Agassiz Rock and beautiful forested glens and hills. It represents a significant and harmonious enhancement of the existing reservation. DeAngelis had purchased the property several years ago to restrict additional encroachment on the Manchester-Essex Woods, an area of great concern for many Cape Ann conservationists.

DOYLE RESERVATION LEOMINSTER

An anonymous donor donated a handsome singlefamily house on a one-acre lot on Lindell Avenue. The house overlooks a scenic meadow that forms a part of the 49-acre Doyle Reservation. The house has been converted to temporary office space for Trustees staff in the Land Conservation and Planning and Ecology departments.

ROCK HOUSE RESERVATION WEST BROOKFIELD

The Trustees added two parcels totaling 57 acres to Rock House Reservation in West Brookfield following the conclusion of a successful \$110,000 fundraising campaign. Purchased from John Cregan, Donald Richards, and Maurice Labbe, the rolling terrain provides valuable buffer space and enhances the ecological value of the reservation and adjacent protected lands. With the addition of these two parcels, more than a mile of scenic frontage on the north side of Route 9 is now protected by The Trustees or the Town of West Brookfield.



Robert Barton donated 17 acres of marshland in a series of very generous donations by the Barton/Humphreys family over several years as additions to Old Town Hill. This parcel is an important step in the continuing preservation of the Great Marsh by U.S. Fish and Wildlife Service, the Massachusetts Division of Fisheries and Wildlife, and The Trustees.





TOP The DeAngelis property in Essex provides a critical buffer for nearby Agassiz Rock (in background).

BOTTOM The Lee Loy property in Royalston provides increased access to Royalston Falls.

LEE LOY PROPERTY ROYALSTON

The Trustees purchased a 12.2-acre property abutting Royalston Falls from the owner, Ronnie Lee Loy. After the closing, The Trustees sold a conservation restriction to the Massachusetts Department of Environmental Management (DEM), Generous donations from numerous Trustees members and supporters, a grant from the Fields Pond Foundation, and the DEM conservation restriction, combined to make this critical acquisition possible. This property abuts the historic Newton Cemetery, and will provide a new parking area and access point to Royalston Falls along Rt. 32. It will also serve as a trailhead for the 18-mile Tully Trail and Metacomet & Monadnock Trails.

Additions to Properties

DOUGLAS PARKER TRUST AND PHIPPS PROPERTIES TISBURY

The Douglas J. Parker Conservation Trust, the extraordinary legacy of a man committed to conservation and public education on Martha's Vineyard, donated to The Trustees a 2.4-acre property on State Road. The property contains an 18th-century three-bedroom cape and an early 19th-century barn. As a key part of the project, Steven Phipps sold his abutting 1.2-acre property to The Trustees for a bargain-sale price. The Parker property is being used for staff housing for The Trustees regional ecology and education staff. Additional plans may include adapting the barn to staff office and meeting space, additional staff and volunteer workspace, and storage areas.

Conservation Restrictions & Agricultural Preservation Restrictions

BAKER/NIELSEN PROPERTY CONCORD AND CARLISLE

John Baker and Nina Nielsen donated a conservation restriction on their 10-acre property on the town line of Concord and Carlisle. This property is adjacent to the 1,200 acres protected within the historic Estabrook Woods over the past years.

SOUIBNOCKET ASSOCIATES LIMITED PARTNERSHIP CHILMARK

Years in the making, the conservation restriction on Squibnocket Point donated by the Squibnocket Associates Limited Partnership protects 140 acres of dunes and relatively undisturbed maritime habitat ecosystems, as well as nearly two miles of shoreline, providing critical habitat for endangered piping plovers. The restriction allows for one new building envelope and one building envelope to replace the current caretaker's cottage. Under the terms of the restriction, Squibnocket Point will continue to be managed for passive recreational use by Squibnocket Associates in accordance with a beach management plan required under the restriction.

PETTENGILL PROPERTY SALISBURY

Winifred Pettengill donated a conservation restriction on 40 acres of marshland, agricultural land, and woodland near Salisbury Square. The land itself was given to the Essex County Greenbelt Association, which will be responsible for managing the property. Mrs. Pettengill was supported by her two daughters, Sandra Wajka and Karlene Johnson, in her desire to preserve this landscape forever.

SMITHERS PROPERTY WINDSOR

F. Sydney and Rosamund Smithers donated a conservation restriction preserving 62 acres of field, forest, and wetlands surrounding their home adjacent to Notchview. The gift was the last of their many charitable and civic contributions in town (including 94 acres donated outright to The Trustees in 1993 and years of public service in various capacities) prior to selling their property and making a long-planned move to Vermont.

SHERBURNE PROPERTY **TYNGSBOROUGH**

The seven siblings of the Sherburne family completed a generous gift begun in 1998 by donating a conservation restriction to The Trustees on a small three-acre property, including the family house, before donating it to the Town for use as offices and/or a museum in connection with town history and nature conservation. Together with the adjacent 82 acres of fields, forest, and wetlands donated three years ago, the Sherburnes have given the community an open space legacy whose long-term protection is ensured by restrictions held by The Trustees.



BURNES PROPERTY BARNSTABLE

Richard and Nonnie Burnes donated a conservation restriction preserving 42 acres of woodlands, fresh- and salt-water wetlands, and a historic Olmsted-designed landscape surrounding their home in Osterville. A lengthy undeveloped stretch of South County Road is protected, as well as extensive shoreline on the Mill Pond estuary.

"THE OAKS" WELLESLEY

Francis H. Williams donated a conservation restriction on a nine-acre property, known as "The Oaks," within the Hunnewell Estates Historic District. This restriction is the 14th in a remarkable series of restrictions given since 1974 by members of the Hunnewell family in the Lake Waban/Charles River area. Together these restrictions protect nearly 190 acres.

WRAY FARM REHOBOTH

Robert and Irma Wray donated a conservation restriction on their 207-acre farm in Rehoboth. The farm includes 50 acres of productive cropland, meadows, and more than one mile of frontage along Rocky Run River and Oak Swamp Brook. The Trustees now holds five restrictions on farms in Rehoboth and Swansea, totaling 410 acres.

TOP The preservation of Squibnocket Point saves a classic stretch of unspoiled shoreline on Matha's Vineyard.

BOTTOM Ecologist Russ Hopping surveys Mill Pond from the Burnes property, which helps protect the scenic estuary in Barnstable.



ALLANDALE FARM BOSTON

James Lawrence of Baltimore, Robert P. Lawrence of San Francisco, and Lee Albright and Edward P. Lawrence of

Brookline, donated an agricultural preservation restriction on the Boston portion of their family's historic Allandale Farm. The property is the last operating farm within the city limits of Boston and serves as a source of fresh produce for nearby residents of Roslindale, West Roxbury, and Brookline. It also provides training space for Boston's Mounted Police and K-9 Corps. The restriction protects 12.5 acres presently and is accompanied by a pledge by the Lawrence family to donate future restrictions to protect additional acreage of the Boston property. When this pledge is completed, the Boston portion of the farm will be protected and this unique urban open space preserved in perpetuity.

TOP Historic

Allandale Farm, one of the last operating farms within the city limits of Boston.

BOTTOM Wray Farm in Rehoboth features croplands, meadow, and more than a mile of river frontage.

DESTRUCTION BROOK WOODS DARTMOUTH

MLCT and Dartmouth Natural Resources Trust (DNRT) conveyed a conservation restriction to The Trustees and the Town of Dartmouth on the 279-acre Destruction Brook Woods, completing the Slocum's River Conservation Project. DNRT and The Trustees have preserved 1,059 acres in the past three years and are currently working to protect two additional farms on Bakerville Road totaling 269 acres.

Assists

THE SOUTHEASTERN MASSACHUSETTS BIORESERVE FALL RIVER AND FREETOWN

The Commonwealth completed its purchase of the Acushnet Saw Mills property for a total of 3,300 acres. This added 500 acres to the 2,800 reported last year (see page 3).

WESTPORT

Three gifts of land totaling 12 acres were facilitated through our Westport office on behalf of the Westport Conservation Land Trust.

STILLMAN FARM NEW BRAINTREE

MLCT purchased an agricultural preservation restriction from farmers Glenn and Genevieve Stillman on two parcels totaling 14 acres. The purchase provided the financing needed for the Stillmans to purchase the larger 12-acre parcel, which they had leased for many years and which was for sale. MLCT later resold the restriction to the state.

CHUCKLEBROOK FARM WORTHINGTON

The Trustees granted a loan of \$50,000 to the Hilltown Land Trust (HLT) to enable HLT to purchase an agricultural preservation restriction on 80 acres of Chucklebrook Farm in Worthington. The loan was repaid when HLT resold the restriction to the Commonwealth.

KAISER FARM PEPPERELL

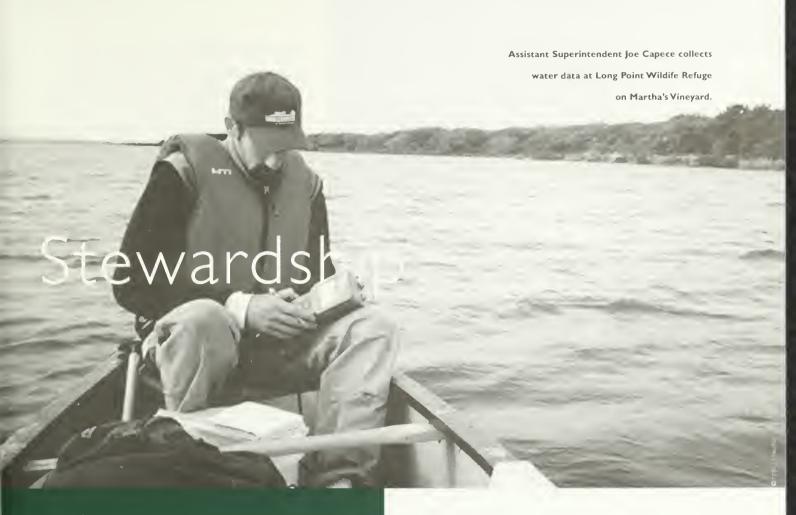
The Trustees assisted in the protection of the Twin Valley Farm in Pepperell, a beautiful 134-acre farm on Brookline Street owned by Jon and Anne Kaiser. Working with the Kaisers, the Town of Pepperell, and the Department of Food and Agriculture, MLCT acquired a convertible agricultural preservation restriction on the farm. The restriction is intended to be permanently held by both the Town and the Commonwealth.

CHEVALIER PROPERTY GREAT BARRINGTON

The Trustees and Monument Mountain High School teamed up to protect this 112-acre farm at the foot of Monument Mountain, with the help of the state's Division of Fisheries and Wildlife (DFW). In October, MLCT purchased the entire property for \$885,000, then immediately resold it in three parcels. Seventy-eight acres, including extensive wetlands along Konkapot Brook, went to DFW; the remainder was sold to the School District and its nonprofit affiliate for future school use, with restrictions protecting the Route 7 frontage across from Monument Mountain and portions of the field next to the DFW parcel.

BEATON CRANBERRY BOGS MARION

The Trustees assisted the Sippican Lands Trust and the Coalition for Buzzards Bay in the protection of 246 acres of cranberry bogs, woodlands, and wetlands in Marion. The Trustees helped draft a conservation restriction specifically designed for a working cranberry bog and the natural lands surrounding it. The Trustees also provided a \$100,000 challenge grant to the project, thanks to the generosity of the Croll Foundation.



Stewardship is a balancing

act—conserving the scenic,

historic, and ecological

resources of protected lands

and historic houses while

opening them to the public.

Field Operations

SPREAD OUT ACROSS FIVE REGIONS, MAINTAINING MORE THAN 22,000 ACRES AND 270 MILES OF TRAILS, THESE ARE THE MEN AND WOMEN WHO ENSURE THAT OUR RESERVATIONS MAKE A LASTING IMPRESSION ON MORE THAN ONE MILLION VISITORS EACH YEAR.

NORTHEAST REGION

Shaping the Future of Appleton Farms

The highlight of the year was the Farm Formal fundraiser at Appleton Farms, Hamilton and Ipswich. More than 360 supporters raised \$150,000 for the restoration of the farm. Leading that effort will be the new General Manager Wayne Castonguay. During the fiscal year, staff and volunteers updated the Appleton Farms Management Plan, which calls for a focus on a Community Supported Agriculture (CSA) program and increased interpretation of the farm's rich cultural and agricultural history. To develop resources for the CSA program, Jenny Hausman was hired as CSA Manager. Completed CSA projects include the renovation of Jimmy's Barn, the purchase of field cultivators, the installation of a water distribution system, and the hiring of three



Stewardship Across the Northeast Region Superintendent Peter Pinciaro opened Hamlin Reservation, Ipswich, the region's newest reservation, which boasts scenic views of the surrounding marsh. The reservation was made possible by a generous donation from Octavia Hamlin. Major stewardship projects completed during the year included a large vista-clearing project on the north side of Choate Island; an extensive tree-planting program at the Coolidge Reservation; and the continued restoration of the French Garden at the Stevens-Coolidge Place.





TOP Hamlin Reservation in Ipswich provides views of the surrounding salt marsh.

LEFT The updated management plan at Appleton Farms calls for a Community Supported Agricultue program.

RIGHT Superintendent
Jim Freeborn explains
plans to restore Damde
Meadows at World's End
to a group of students
from the Carroll Center
for the Blind.

CSA apprentices. One hundred CSA shares were offered for sale this fiscal year; eventually, 500 shares will be offered. Meanwhile, Caroline Donnelly Richardson, the new Interpreter, began to develop a series of interpretive farm walks, based upon Lucinda Brockway's completed "Cultural Landscape Assessment of Appleton Farms."

Improvements Continue at the Crane Estate

At the Crane Estate, Essex and Ipswich, the Castle Hill Ball celebrated the reconstruction of the Casino wall and raised more than \$100,000 for the benefit of Castle Hill. A *Visitor's Guide to The Crane Estate* was published to help visitors explore the property, and one of the original Castle Hill walking trails was re-established. The Inn at Castle Hill completed its first full year of operation. Innkeeper George Shattuck III and his expert staff drew rave reviews from guests.

SOUTHEAST REGION

Restoring a Salt Marsh at World's End

The Trustees is collaborating with several nonprofit, government, and corporate partners to restore a healthy tidal flow to 15 acres of former salt marsh within Damde Meadows at World's End in Hingham. Following three centuries of hydrological manipulation and agricultural management, Damde Meadows reverted to a flooded meadow in the 1940s due to the failure of the drainage system. Today, Damde Meadows consists largely of a shallow water brackish pond surrounded by non-native reeds (Phragmites) that provide little value for wildlife. Natural Resource Conservation Service designed a plan to restore the salt marsh and has awarded The Trustees a grant toward construction costs; we are currently seeking additional grant monies for the project. Construction of the project is tentatively planned for late summer or early fall FY 2003.

Restoring "Civilized Wilderness" to Rocky Woods

At Rocky Woods in Medfield, work continued on a two-year restoration project designed to restore a sense of "civilized wilderness" to the visitor area around Chickering Pond. On the site of the old, 100-car parking lot, 15 species of wildflowers and grasses were planted to create a wildflower meadow. A handicapped-accessible fishing platform and a handicapped-accessible picnic area by the shore of Chickering Pond were built. Plans call for a well-equipped new ranger station to welcome visitors.

The Eleanor Cabot Bradley Estate

The Garden Committee at the Eleanor Cabot Bradley Estate in Canton has designed a renovation of the walled garden that will contain a variety of fruits, vegetables, herbs, and cutting flowers. The walkways will be edged with cobblestones and the orchard area replanted with fruit trees. Although the garden will not be planted strictly with "heirloom" plants, the garden will reflect how past generations depended on their gardens in their daily lives. Meanwhile, the Function Program continues to generate revenue by hosting private functions at the Estate. Twenty-four major functions were held at the estate and 22 events are confirmed for FY 2003. The Function Program has been a great success in bringing many new visitors to this beautiful property and is quickly becoming financially self-supporting.

ISLANDS REGION

Managing and Measuring Coastal Resources

This past year, many changes were made in the way we manage our fragile barrier beach properties on the islands. On Nantucket, a far-reaching management plan was implemented by Trustees staff, which provided greater protection of Coskata-Coatue Wildlife Refuge by closing or re-routing approximately nine miles of oversand vehicle trails to protect rare species habitat for piping plovers and least terns. Additionally, patrol rangers were on duty from 6 AM until after midnight, preventing damaging parties, and visitors were encouraged to learn more about the Refuge through the use of educational publications and tours.

At Long Point Wildlife Refuge on Martha's Vineyard, Regional Ecologist Lloyd Raleigh and his staff released the results of a multi-year study on aquatic resources. Entitled "The Ecology of Coastal Salt Ponds: A Pilot Study at Long Point Wildlife Refuge," the report focuses on ponds near The Trustees Long Point Wildlife Refuge and concluded that the health of these ponds is threatened by: air pollution; exotic species; pathogens; jetty construction; excessive pond uses; and, excess nitrogen from septic systems, sewage treatment plants, fertilizers, and other sources.

Restoration and Interpretation

On Chappaquiddick Island, the restoration of Mytoi was completed. Mytoi was devastated by Hurricane Bob in 1991, losing almost 60% of its trees and shrubs. Noted landscape architect Julie Messervey redesigned the garden into areas or "rooms" that lead visitors along meandering paths and across stone and wooden bridges. The Chappaquiddick Committee took the lead in raising \$50,000 for the restoration.

Educational tours proved to be an effective way to interpret the unique wildlife, history, and scenery of our Nantucket and Martha's Vineyard wildlife refuges for our visitors. Visitors—tourists and residents alike—have their choice of lighthouse tours, fishing tours, canoe, and natural history tours. The tours generally run from Memorial Day to Columbus Day.

CENTRAL REGION

Improving the View at Peaked Mountain

We continued to develop the scenic resources of this property, thanks to our volunteers and the Peaked Mountain Committee. A vista atop the mountain was cleared and a former Christmas tree farm was removed. Events at Peaked Mountain included a Winter Carnival, held at the Miller Forest Tract, enjoyed by all despite the lack of snow.

Dedicating Quinebaug Woods

Forty family members, friends, neighbors, and staff were on hand as donors Ben and Margaret Haller cut the ribbon dedicating Quinebaug Woods in Holland as our 90th reservation. The next steps include developing a management plan and improving public access before the property is open to the public.

Opening Pierce Park at The Doyle Reservation Staff and local residents gathered on the Doyle Reservation in Leominster in June to celebrate





TOP The last traces of

Hurricane Bob

were erased from
the Japanese-style
garden at Mytoi on

Chappaquiddick,
Martha's Vineyard.

Estate in Canton
continues to generate
revenue for the
estate by hosting
private functions.

the official opening of this new neighborhood park. Once the core of a much larger estate owned by Harry W. Pierce, the formal grounds of this 10-acre property are being reclaimed by the Pierce Park Volunteer Gardener Program. The volunteers will maintain the park's trees and shrubs, many of which were originally planted on the property nearly 100 years ago.

Completing the Tully Trail

The Trustees completed the final segment of the Tully Trail, an 18-mile loop trail that connects Trustees properties—Doane's Falls, Jacobs Hill, and Royalston Falls—with protected open spaces in the North Quabbin Region, including Warwick and Royalston State Forests and Tully Mountain Wildlife Area. The trail is a significant gain for recreation and conservation efforts in the region and was the result of a partnership of federal and state agencies, conservation organizations, and dedicated volunteers. Work began on a full-color map and guide, which will be published in the summer of FY 2003.

At Tully Lake Campground in Royalston, which serves as the main trailhead for the Tully Trail, three new campsites (including one on an island) were added. The campground continues to operate at full capacity during the high season, but filling campsites during the off-season continues to be a priority. Increased efforts to market the campground include the production and distribution of a new brochure and aggressive promotion on camping and RV websites. Kayak rentals helped generate \$18,000 in revenue during the fiscal year.

BELOW Communications
Manager Mark Russell
hikes the newly completed
18-mile Tully Trail in the
Central Region with
writers from Backpacker
magazine.

WESTERN REGION

Stewardship Across the Region

Bear Swamp in Ashfield is known for its late-spring bloom of ephemerals, due to the property's high elevation and pocketed ravines. Increased use of the property and the potential of damaging invasive plant species led Superintendent Jim Caffrey to apply for a grant from the Silvio Conte National Fish and Wildlife Refuge to study the reservation. Noted botanists Pamela Weatherbee and Nancy Childs visited Bear Swamp through the summer and gathered information on over 400 plant species. Their report showed that this property has a very low number of invasive plants and two rare species. Plans were made to completely remove the invasives during the summer of FY 2003.

In Bates Field at Notchview in Windsor, a three-year program of field restoration neared completion. With a matching grant from the Massachusetts Division of Fisheries and Wildlife, hedgerows were removed, stumps pulled out, and the staff continued to expand field mowing and improve upland habitat. And at Field Farm in Williamstown, the panoramas improved when the local farmer switched from growing silage corn to a more ecologically beneficial crop—hay.

Finally, much-needed sill work was completed at the Bailey Museum at Bartholomew's Cobble in Sheffield, thanks to a foundation grant secured by Property Manager Sarah Robotham.

Increased Interpretation at Historic Houses

In Stockbridge, Naumkeag hosted yet another successful summer Garden Party, which raised funds for collections conservation. A new event,



Family Farm Day, is growing in popularity and interprets the agricultural aspects of the Choate estate. At the William Cullen Bryant Homestead in Cummington, interns from Smith College cataloged every species in the Homestead's old-growth forest, leading to the creation of a self-guided interpretive Rivulet Trail tour through the forest. Historic Site Administrator Ellice Gonzalez continued to use the Homestead's antique furnishings and collections to interpret the Homestead and its occupants with the exhibit and tour, "Every Day Matters: Caretakers and Servants at the Bryant Homestead."

Opening Dry Hill in New Marlborough

Superintendent Gordon Clark opened The Trustees 89th property, Dry Hill. Twenty hikers, many of whom helped contribute funds for the property's acquisition, hiked the 1.5-mile woodland trail and scrambled to the top of the marble summit for a panoramic view.

Education

IT'S NOT ENOUGH TO SIMPLY PROVIDE A LANDSCAPE FOR VISITORS TO EXPLORE—TRUE CONSERVATIONISTS ARE MOTIVATED BY AN UNDERSTANDING OF WHAT THEY ARE EXPERIENCING. THIS FISCAL YEAR, THE TRUSTEES CONTINUED TO EXPAND ITS EDUCATION AND INTERPRETATION PROGRAMS TO CULTIVATE NEW CONSERVATIONISTS.

WORKING WITH SCHOOLS

On Martha's Vineyard, The Claire Saltonstall Education Program (CSEP) celebrated its 10-year anniversary in the public schools. CSEP offers high-quality, hands-on outdoor and classroom environmental education programs to Martha's Vineyard schools free of charge and provides off-Island schools programming for a fee. This fiscal year, 36 teachers and 641 students—approximately 35% of the Island's elementary school population—participated in CSEP and visited all of The Trustees reservations on Martha's Vineyard and also properties with conservation restrictions. CSEP in the public schools was launched in 1991 with an endowment from William and Jane Saltonstall in memory of their daughter Claire.

At Notchview in Windsor, donations in memory of Carolyn Westwood, a long-time Notchview committee member, were used to fund an educational program at Berkshire Trail Elementary School. The program operates on an annual basis and is integrated with the Massachusetts Curriculum framework. Fourth-graders are bused to Notchview for







two Fridays of in-the-field instruction in plant identification and habitat study, provided by Trustees staff and volunteer naturalist Dr. Ed Neumuth. In addition, third-graders are treated to a day of exploration at the Rivulet old-growth forest at the Bryant Homestead in Cummington.

CHILDREN'S NATURE PROGRAMS

Offering less formal education were the children's nature programs at Weir River Farm and World's End, Hingham, and the summer natural history programs at Bartholomew's Cobble, Sheffield. These programs introduced children ages 4-12 to ecology, nature, and farm life through a series of games, hikes, and nature projects. A bequest from Dorothy Abbe makes possible the programs at Weir River Farm and World's End.

INTERPRETATION ACROSS THE STATE

Interpretive programs continue where our education programs leave off. This past year, we continued to grow our selection of interpretive programs—which range from guided bird-watching walks to workshops on edible plants—with a series of cultural landscape tours at Appleton Farms in Hamilton and Ipswich. And thanks to an anonymous donor, Naturalist Jessica Kagle was hired to raise awareness of Cape Ann's natural and cultural resources through interpretive programs.

LEFT Carson Chayesky and Olivia Barber enjoy 18th Century Day at the Col. John Ashley House in Sheffield, which continues to provide youngsters with a chance to experience the past.

RIGHT A new interpretive tour will help visitors enjoy the Rivulet Trail as it meanders through old-growth forest at the Bryant Homestead in Cummington.

BOTTOM Regional
Environmental Education
and Interpretation Naturalist Suzan Bellincampi
helps youngsters on
Martha's Vineyard explore
the natural world.





TOP RIGHT A wood frog, one of the many amphibians dependent upon the vernal ponds protected at Ravenswood Park in Gloucester.

TOP LEFT Regional

Ecologist Don Reid using

GPS technology to collect
data for the Geographic
Information Systems
department.

BOTTOM Superintendent Jim Caffrey surveys trees for the joint forest stewardship project at Notchview in Windsor.



Planning & Ecology

SPECIES COUNTS, GPS SURVEYS, ARCHIVAL RESEARCH—THIS

IS THE WORK OF OUR PLANNING AND ECOLOGY SPECIALISTS.

THE DATA THEY COLLECT PROVIDES A GREATER UNDER
STANDING OF THE RESOURCES IN OUR CARE AND ALLOWS

US TO BALANCE PRESERVATION WITH PUBLIC ACCESS.

PRESERVING A CULTURAL LEGACY AT WORLD'S END

After more than a year in development, a team of ecologists, historians, and members of the local community completed a management plan for World's End. The plan provides a comprehensive overview of the scenic, cultural, and ecological features of World's End, and outlines numerous recommendations for the future management of the reservation.

PROTECTING RESOURCES ON COSKATA-COATUE WILDLIFE REFUGE

In May, studies resulted in a plan that calls for more rigorous management of shorebird nesting habitat, tighter regulations on dog walking, a major selective reduction in roadways, live trapping of predatory feral cats, and greater public outreach and educational programs.

EXPLORING THE POTENTIAL OF HISTORIC FIELD FARM

Converting agricultural fields from corn to hay, protecting rare species, constructing a visitor center, providing educational programs, and developing the Folly as a historic house museum were some of the key recommendations put forth in the management plan for Field Farm, which staff and volunteers completed in the spring.

FOREST STEWARDSHIP PROJECT

The Trustees and the Massachusetts Forest Stewardship Program collaborated to put stewardship models into action at Long Hill, Notchview, Weir River Farm, and Swift River Reservation. Demonstration projects included grassland restoration, invasive species control, and forest management for a variety of goals. Interpretive brochures and on-site interpretive panels helped explain the projects to visitors.

COMPREHENSIVE VISITOR SURVEY REPORT

Staff and volunteers surveyed over 2,300 visitors at 25 Trustees properties. The primary goal of the project was to provide information about visitor demographics, activities, and attitudes.

ECOLOGICAL RESOURCES PROTECTION

Ecologists statewide continued to work closely with our Land Conservation department to help assess and prioritize protection projects. Natural Resources Planner Russ Hopping led this effort by developing criteria and methods that will be consistently applied to land conservation projects. The effort relies on aerial photos, data about rare species and plant communities, and on-the-ground field investigations.

GEOGRAPHIC INFORMATION SYSTEMS (GIS)

GIS Manager Vin Antil completed over 90 projects this year, including 10 maps for guides and trail maps and another dozen large-format maps for bulletin boards. GIS is an invaluable tool that supported many of our major initiatives such as the Highland Communities Initiative and the establishment of the Southeastern Massachusetts Bioreserve.

Historic Resources

FROM THE FIRST PERIOD TO THE GILDED AGE AND BEYOND,
THE TRUSTEES ACTIVELY PRESERVES THE CULTURAL LANDSCAPE
OF THE COMMONWEALTH. CHARGED WITH PROTECTING
AND INTERPRETING 13 HISTORIC HOUSES AND NUMEROUS
ANTIQUE AND ART COLLECTIONS IS A DEDICATED GROUP
OF HISTORIANS, CURATORS, AND PRESERVATIONISTS—THE
HISTORIC RESOURCES DEPARTMENT.

AWARDS

The National Trust for Historic Preservation presented a 2001 National Preservation Honor Award to The Trustees for projects completed at The Old Manse, the Stevens-Coolidge Place, Naumkeag, the Paine House at Greenwood Farm, and Castle Hill. This prestigious award, celebrated at the National Preservation Conference in

Providence, Rhode Island, recognized The Trustees' outstanding stewardship in historic preservation.

And the Massachusetts Historical Commission presented their annual award to The Trustees for pioneering preservation efforts in the restoration and reconstruction of Castle Hill's Casino.

PRESERVATION PROJECTS AND GRANTS

The reconstruction of the 1890s boathouse at The Old Manse, funded by the Stratford Foundation, was completed this year. The fieldstone and shingle boathouse restores an important landscape feature and provides access to The Old Manse by boaters on the Concord River.

The Essex National Heritage Area provided a matching grant for the conservation of the Paul Manship griffins at the Great House on Castle Hill's north terrace. These significant sculptures were a gift to Richard T. Crane, Jr. from his employees at the Crane Company in 1927.

The Massachusetts Historical Commission's Preservation Projects Fund awarded a \$75,000 matching grant for the restoration of the brick and fieldstone Summer House at Naumkeag. This is part of a larger project to restore the 1890s Nathan Barrett design for the evergreen garden.

Interior work was conducted at two of our National Historic Landmarks. The 1929 paint finishes in the Mission House were restored by Thom Gentle Associates of Vermont, thus revitalizing the warmth and color of the Colonial Revival restoration. And a University of Vermont graduate student in the Historic Preservation Program completed a report based on his research of wallpaper and paint finishes at The William Cullen Bryant Homestead. The report provides the basis for future restoration.



HOUSE MUSEUM OPENING

The Paine House at Greenwood Farm in Ipswich (*c*. 1720) was dedicated a historic house museum open to the public. The interpretation focuses on First Period architecture, 18th-century dairy production, and the Colonial Revival restoration undertaken by the Robert Dodge family.

Structural Resources

THIS IS THE FIRST YEAR THAT
THE STRUCTURAL RESOURCES
DEPARTMENT HAS APPEARED IN
THE ANNUAL REPORT. WITH THE
GROWTH OF THE ORGANIZATION
COMES A RENEWED COMMITMENT
TO RESOURCE PROTECTION—
NOT ONLY LAND, ECOLOGICAL,
AND HISTORIC RESOURCE
PROTECTION, BUT ALSO THE
STEWARDSHIP OF OUR



BUILDING A DATABASE

BUILDINGS AND STRUCTURES.

Taking on the responsibility of a new department, Director Jim Younger, AIA, has begun to assess the current baseline conditions of Trustees structures across the state and to develop a vocabulary to equip the organization with tools to eliminate deferred maintenance. Deferred maintenance may be inherited with the acceptance of a property or may result from stress. Whatever the source, the objective of this department is to assess the health of the built environment and provide strategies to replace deferred maintenance with predictable scheduled renewal. Initial assessment determined the scope of The Trustees structures—213 buildings, totaling roughly 426,000 square feet. The next step will involve an assessment of the extent and nature of defered maintenance.

A statewide resource, the Structural Resources Department is also managing the construction administration of the new \$5 million Doyle Conservation Center in Leominster. (see page 3). ABOVE Renovations at the Driscoll House on Doyle Reservation, Leominster.

Restoring the Paul
Manship griffins on the
north terrace of the
Great House at
Castle Hill, Ipswich.



Landscapes and historic houses

without stewards—people to care

for them—aren't truly protected.

With the donation of their time,

resources, and expertise, our

members join us as stewards of

the Massachusetts landscape.

Membership

FOR THOSE WHO ARE INSPIRED BY OUR WORK, MEMBERSHIP IS ONE OF THE MOST DIRECT AND ENDURING WAYS OF ENABLING THE TRUSTEES TO PROTECT THE BEST OF THE MASSACHUSETTS LANDSCAPE.

During fiscal year 2002, our membership continued its encouraging pattern of growth. Recognizing that ambitious conservation goals demand equally ambitious fundraising goals, The Trustees has recently launched a three-year campaign to double our membership to 50,000 members by March 2004. At the close of year-one in this campaign, we have made considerable progress in achieving this ambitious objective. More than 9,000 new members were welcomed to The Trustees, bringing the number of member households (including our Giving Societies) to 32,242—a 21% increase over the previous year. Membership dues income also continued its steady rise, increasing 11.4% to an annual total of \$1,974,281. For their generous support, we thank our members.

Volunteers

MANY OF OUR SUPPORTERS FIND THAT MEMBERSHIP IS NOT ENOUGH—THEY SEEK ACTIVE PARTICIPATION IN HELPING US CARRY OUT OUR MISSION. AS VOLUNTEERS, THESE MEMBERS DONATE THEIR TIME, ENERGY, AND EXPERTISE.

During Conservation Works!, our annual, statewide volunteer workday, more than 450 individuals collectively donated more than 1,500 hours at 20 projects across the state.

Organizations donated their time as well. Members of New England Mountain Biking Association continued their tradition of volunteer trail maintenance at Rocky Woods in Medfield, while the Landmark Volunteers and Americorps lent a hand at Appleton Farms, Ipswich and Hamilton, and at Hamlin Reservation, Ipswich.

Long-term volunteer projects were initiated at Crane Wildlife Refuge in Essex, and at Long Hill, Beverly, in an effort to stem the spread of invasive exotic (non-native) plant species. Both projects made use of small, trained teams of volunteers who worked one day a week over a period of months. The success of these efforts may pave the way for more long-term projects.

Development

THOUGH ITS SUCCESS IS OFTEN MEASURED IN DOLLARS,
DEVELOPMENT IS ACTUALLY A PROCESS OF BUILDING
STRONG RELATIONSHIPS BETWEEN PEOPLE AND THE WORK
OF THE TRUSTEES. BEHIND EACH AND EVERY PROJECT ARE
GENEROUS DONORS WHO HAVE FOUND AN OPPORTUNITY
AT THE TRUSTEES WHERE THEY COULD MAKE A DIFFERENCE.

Fiscal year 2002 was a challenging year, but thanks to the relationships built over the years, The Trustees exceeded its budgeted annual giving goal. The *Charles Eliot Society*, led by Virginia Murray and Daniel Pierce, raised over \$1 million for the first time, while *The 1891 Society*, led by Louise Feigin and Jonathan Loring, contributed almost \$460,000. The *Conservation Council* ended a strong year with approximately 160 member households, while the *Great Point Circle* raised over \$80,000 for Coskata-Coatue Wildlife Refuge.

It was a particularly active year for special project fund raising with major events at Castle Hill in Ipswich, where the Casino Ball raised \$100,000 for the Casino Restoration, and at Appleton Farms in Hamilton and Ipswich, where the Farm Formal raised \$150,000 for capital projects on the farm. In the Buzzards Bay region,

Copicut Woods at the Southeastern Massachusetts Bioreserve was the focus of efforts, while in the Central Region local committees worked hard to raise funds to expand Rock House Reservation and expand the interpretive possibilities of Tantiusques in Sturbridge. On Chappaquiddick, the campaign to fund Mytoi's master plan was concluded, and in the Western Region, major progress was made on the restoration of the gardens at Naumkeag. The success of these projects rested upon our generous donors and volunteers.

GIET INCO	FY 2002		FY 2001	
	Amount **	Donors	Amount **	Donors
Contributions	\$ 1,915	3,826	\$ 1,891	4,041
Membership	1,974	32,242	1,590	26,578
Gifts & Pledges for Special Purpo	oses* 9,918	1,884	5,536	2,235
TOTAL	\$13,807		\$ 9,199	

Gifts & Pledges for Special Purposes (endowment, lond acquisitian, and reservotion capitol improvement prajects) are nat reflected in the Financial Repart on pages 18-19.

Planned Giving

BEQUESTS AND OTHER PLANNED GIFTS BUILD THE TRUSTEES?
ENDOWMENT, HELPING TO CONSERVE IMPORTANT LANDSCAPES AND PERPETUATE OUR STEWARDSHIP OF THE LAND.
THE LEGACY CREATED BY THESE FRIENDS OF THE TRUSTEES
ENSURES THAT FUTURE GENERATIONS WILL CONTINUE TO
ENJOY SPECIAL PLACES ACROSS THE COMMONWEALTH.

In the spring of 2001, Executive Committee Member Mary Waters Shepley accepted the newly created position of Semper Virens Society chair. Under her energetic leadership, membership in the Society has grown to 150 participants and now stretches from Tyringham to Ipswich to West Tisbury. Highlights of the year included a bequest provision for ecology research and education at Coskata-Coatue Wildlife Refuge from two longtime Nantucket friends (see inside back cover), a residuary bequest for the future stewardship of an existing reservation in the Central Region, and a charitable remainder trust from a long-time North Shore donor. Through their planned gifts, these remarkably generous members and others are making important investments in the future of conservation across Massachusetts.

^{**} In Thausands of Dallors.

Financial Report

The view from Hurlburt's Hill, Bartholomew's Cobble, Sheffield. Fiscal Year 2002 was a period full of unique challenges for most nonprofit organizations. The Trustees was fortunate to have completed a highly successful summer season prior to the terrorist attacks on September 11, 2001. Following these events, the organization was equally fortunate to receive the continued support of our members and donors in spite of the economic uncertainties that were compounded by weak investment markets. The year ended with a \$932,000 surplus from operations, slightly ahead of the prior year surplus, primarily as a result of the growth in property and membership revenues.

Operating revenues increased by 12% to \$12.9 million, while operating expenses were up 13% to \$12.0 million. Property and other revenues benefited from outstanding weather during the summer season, with the beach properties in the Northeast and Islands regions accounting for 30% of the increase. The Inn at Castle Hill, in completing its first full year of operations, along with the public and private events activity in the Northeast and Southeast regions, was largely responsible for the balance of property revenue growth.

11%, largely due to the introduction of new membership incentive programs and an expanded direct mail effort. Contributed income slowed from the double-digit growth rate of recent years. However, maintaining the prior year's level, given the economic climate, is a testament to the extraordinary commitment of our supporters. Operating expenditures were up \$1.4 million with program services receiving more than \$1.0 million, or 74% of the new spending. Salary increases and the costs of supporting the high level of property visitation, along with a full year of activity for both The Inn at Castle Hill and the Southeastern Massachusetts Bioreserve property, were largely responsible for the growth in expenditures. The increase in Membership department expenses is due primarily to an investment in our membership growth campaign and the expansion of the direct mail program. Development costs grew mostly through the addition of new staff involved in special project fundraising, as well as expanded cultivation efforts.

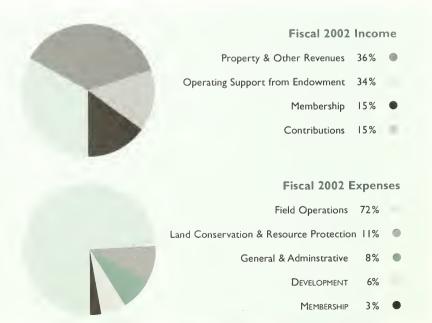
Membership revenues increased by a respectable

Operating support from endowment is derived using a 5% spending rate calculation based on the market value of investments over the preceding 3 years. The growth in this source of revenue is declining due to the prolonged downturn in the capital markets. The total return, net of fees, on endowment investments of approximately 3.6% for the year ended March 31, 2002 was ahead of the benchmark indices.

Thanks to the support of our members and donors, the success of Fiscal Year 2002 puts The Trustees of Reservations in a sound financial position to carry out its mission. The operating surplus continues to provide an important source of funds for the upkeep of our properties and the pursuit of land conservation projects and other strategic initiatives.

Charles Tilanes

Charles F. Kane, Jr.



Operating Results on trousant of Dollars

	FY 2002	FY 2001	СНА	NGE
Income				
Property & Other Revenues	\$ 4,639	\$ 3,686	\$ 953	26%
Operating Support from Endowment	4,370	4,139	231	6%
Membership	1,974	1,772	202	11%
Contributions	1,915	1,891	24	1%
TOTAL INCOME	\$12,898	\$11,488	\$ 1,410	12%
Expenses				
Program Services:				
Field Operations	8,663	7,833	830	11%
Land Conservation	963	846	117	14%
Resource Protection	396	336	60	18%
Total Program Services	10,022	9,015	1,007	11%
Supporting Services:				
General & Administrative	943	864	79	9%
Development	682	546	136	25%
Membership	319	183	136	74%
Total Supporting Services	1,944	1,593	351	22%
TOTAL EXPENSES	11,966	_10,608	1,358	13%
NET SURPLUS FROM OPERATIONS	\$ 932	\$ 880	\$ 52	6%

Utilization of Net Surplus from Operations (In Thousands of Dollars)

	FY 2002	FY 2001
Deferred Maintenance Projects	\$ 552	\$ 603
Land Conservation Projects and		
Other Trustees 2000 Initiatives	380	277
TOTAL UTILIZATION OF		
NET SURPLUS FROM OPERATIONS	\$ 932	\$ 880

Endowment Market Value (In Thousands of Dollars)

	FY 2002	FY 2001
Beginning Balance	\$ 82,294	\$81,591
Contributions/Other Changes, net	1,619	1,437
Net Unrealized/Realized Gains (Losses)		
Net of Spending Rate Transfer	(1,273)	(734)
TOTAL ENDOWMENT	\$ 82,640	\$82,294

NOTE: The amounts above reflect all endowment funds (permanent and board-designated) including the Budd Trusts. Copies of the audited financial statements are available upon request.



STANDING COMMITTEE

THE STANDING COMMITTEE IS THE GOVERNING BOARD OF THE TRUSTEES, CHARGED WITH ULTIMATE RESPONSIBILITY FOR THE ORGANIZATION'S OPERATIONS.

Elliot M. Surkin, Chair Janice Hunt, President Peter H. Creighton, Vice President Mary Waters Shepley, Vice President F. Sydney Smithers IV, Secretary Charles F. Kane, Jr., Treasurer

Bonnie Akins Jane Lyman Bihldorff Cornelia W. Brown Franz Colloredo-Mansfeld Malcolm L. Davidson Franklin L. Feigin Raymond J. Kinney, Jr. Philip Lehner Lynn W. Lyford Peter Eric Madsen Nicholas W. Noon

George Putnam Henry S. Reeder Robert C. Seamans, Jr. Ronald L. Skates Norton Q. Sloan Caroline D. Standley Peter C. Thompson R. Angus West Jane Wykoff

ADVISORY COUNCIL

THE ADVISORY COUNCIL ADVISES THE STANDING COMMITTEE, BRINGING DIVERSE VIEWPOINTS AND EXPERTISE TO ITS DECISION-MAKING PROCESS.

Guirez Arshad Stephen J. Browne Lalor Burdick Elizabeth Hope Cushing David D. Croll John W. Delaney John K. Herbert III John L. Gardner Jas. Murray Howe Lily R. Hsia Roger B. Hunt Stephen B. Jeffries Leo F. Kavanaugh Jonathan Keyes Brian M. Kinney George Lewis Charles R. Longsworth Jonathan B. Loring George R. Mathey Joan M. McFalls

Virginia M. Murray

Scott A. Nathan Ronald P. O'Hanley III John O. Parker William B. Roberts Scott S. Robinson Scott A. Solombrino Augusta Stanislaw Patricia Storey Hooker Talcott, Jr. John E. Thomas Phillip A. Truesdell Herbert W. Vaughan Winthrop M. Wassenar

Julia B. O'Brien

Daniel Pierce

Edward N. Perry

CHAIRMAN'S COUNCIL

THE CHAIRMAN'S COUNCIL WAS CREATED IN 1995 TO HONOR FORMER MEMBERS OF THE STANDING COMMITTEE AND ADVISORY COUNCIL AND PROVIDES AN OPPORTUNITY FOR THE TRUSTEES TO CONTINUE TO BENEFIT FROM THEIR ADVICE.

Albert M. Creighton, Jr., Chair

Lee Albright Tatiana Bezamat Jane C. Bradley Ann Brewer Ronald Brown

Eustace W. Buchanan John Callahan

Theodore Chase Richard L. Church Robert A. Clark Arthur D. Clarke Frances Colburn

Susanna Colloredo-Mansfeld

Elizabeth Conahan Donald L. Connors David C. Crockett Richard M. Cutler John P. DeVillars George L. Dresser Thomas A. Ellsworth

George Engdahl Flora H. Epstein James N. Esdaile, Jr. Louise J. Feigin

Ronald Lee Fleming Allen W Fletcher

Richard T.T. Forman Ann C. Galt Wyatt Garfield Morris Gray Gale R. Guild Henry R. Guild, Jr. Johanna A. Harris

Carter H. Harrison Stevin R. Hoover Paul S. Horovitz James S. Hoyte

Cici Ives

Carol R. Johnson Stephen B. Kay Margaret R. Keck Judy Keyes

John W. Kimball Franklin King Judith S. King

Edward H. Ladd

Robert A. Lawrence

Emily Lewis

Chauncy C. Loomis, Jr.

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John O. Mirick Alan R. Morse

Henrietta N. Meyer

Frederick S. Moseley III George S. Mumford, Jr. Joseph E. Murray

H. Gilman Nichols Rodger P. Nordblom Thomas L. P. O'Donnell

Aulikki Olsen Carolyn M. Osteen James Pappas Richard F. Perkins Jonathan R. Phillips Susanne LaC. Phippen Samuel Plimpton James H. Porter Edith W. Potter

Margaret L. Poutasse Richard Prouty

Neil St. John Raymond

G. Neal Ryland Jane Saltonstall Preston H. Saunders Andrew J.W. Scheffey David W. Scudder Abigail Shearer

William Shields Charlotte Sorenson Ralph Z. Sorenson J. Peter Spang William O. Taylor Herbert M. Temple III Patricia R. Ternes Marian Thornton Jack H. Vernon

Ralph B. Vogel Eustis Walcott, Jr. Elise Wallace Susanna B. Weld William F.Weld Hope Wigglesworth William W. Windle

John M. Woolsey, Jr.

LIFE TRUSTEES

LIFE TRUSTEES HAVE MADE EXTRAORDINARY GIFTS OF PROPERTY, FINANCIAL ASSETS. OR SERVICE TO THE TRUSTEES.

Gordon Abbott, Jr. Joan E. Appleton Robert A. Barton Wilhelmina Batchelder Morgan G. Bulkeley III Theodore Chase John D. Constable Sylvia P. Constable Jane B. Cook †

Albert M. Creighton, Jr. David C. Crockett Louise I. Doyle Richard Elliott John Fiske, Jr. Stephen H. Forbes Elizabeth W. Gordon Ralph D. Gordon Arthur T. Hadley Benjamin E. Haller Margaret E. Haller Leonard C. Harrington Roslyn E. Harrington Jane P. Hunnewell John W. Kimball

Catherine C. Lastavica

John Lastavica Christoph K. Lohmann

Pamela Fezandie Lohmann

Jane Lyman Katharine McLennan Richard K. McMullan Amy Bess Miller Eleanor A. Norris George S. Richardson Stephen L. Root Andrew W. Scheffey Lewis Scheffey S. Cabot Sedgwick Beatrice B. Self Edward B. Self, Sr † Henry W. Smith, Jr. Polly Thayer Starr

Frederic Winthrop John M. Woolsey, Jr.

CORPORATE TRUSTEES

CORPORATE TRUSTEES ARE THE VOTING MEMBERS OF THE ORGANIZATION, EACH YEAR AT THE ANNUAL MEETING, THEY ELECT MEMBERS OF THE STANDING COMMITTEE AND ADVISORY COLINCIL AS WELL AS NEW CORPORATE TRUSTEES.

Thomas F. Aaron Christopher C. Abbott Stephen L. Akers Bonnie Akins Carlton M. Akins Lee Albright

Charles S. Alexander Jeffrey F. Allsopp Robert Alsop Suzette Alsop Charles C. Ames Elizabeth M. Ames Kathleen L. Ames Oliver F. Ames Margot R. Anderson Eleanor B. Andrews Diana M. Appleton Gulrez Arshad Jane Harris Ash

Richard J. Avery Eugene H. Avrett Theodore S. Bacon, Jr. Patricia Bade Mary Ann Baker David A. Barrett Christopher M. Begg Sandra Belock-Phippen Elizabeth T. Berk

Lila Berle Helen D. Bethell Tatiana Bezamat Jane Lyman Bihldorff James L. Bildner Robert F. Birch Arthur F. Blackman Robert R. Borden III Tom Boreiko Gregory R. Brackett Carl V. Bradford Francis M. Bradley Jane C. Bradley

Kib Bramhall Irene S. Briedis Karl L. Briel Peter A. Brooke Sarah Hunt Broughel

Cornelia W. Brown



The Annual Meeting, held for the first time in conjunction with the Fall Field Trip, was held at the Whaling Museum in New Bedford.

GOVERNING BOARD continued

Ronald Brown Stephen J. Browne Marsh A. Bryan Robert A. Bryan Eustace W. Buchanan Alexander K. Buck, Jr. Morgan G. Bulkeley IV

Joan K. Bullard Lalor Burdick John A. Burgess

Richard M. Burnes, Jr. Valerie J. Burns

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Walter M. Cabot, Jr.

John Callahan

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Robert A. Clark

Arthur D. Clarke

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Franz Colloredo-Mansfeld

Susanna Colloredo-Mansfeld

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John D. Cunningham

Victoria R. Cunningham

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Holbrook R. Davis

Carl A. deGersdorff

Michael R. Deland

John W. Delaney

Richard L. DeMayo

John P. DeVillars

Peter Diana

John R. Downie

Peggy Drexler

Bruce Droste

J. Williar Dunlaevy Margaret Dyson

John Eliot

Lawrence G. Eliot

Clinton Elliott

Betty M. Ellis

John M. Ellis

Thomas A. Ellsworth

Pauline Emilson

Richard S. Emmet, Jr.

Flora H. Epstein

James N. Esdaile, Jr.

Mary Ann Esdaile

Elizabeth S. Eustis

Deborah Logan Evans

Richard M. Evans

Emily Cross Farnsworth

Franklin L. Feigin

Louise J. Feigin

Cornelius C. Felton, Jr.

Oliver D. Filley, Jr.

George F. Fiske, Jr.

John H. Fitzpatrick

Charles Flather

Ronald Lee Fleming

Allen W. Fletcher

Rachel Fletcher

Henry A. Flint

Kathleen Floyd-Moore

Elliot Forbes

Richard T. T. Forman

David Foster

Reginald Foster III

Thomas A. Fransioli III †

Robert G. Fuller

Robert L. Gable

Ann C. Galt

John Galt

John L. Gardner

Diana Garmey

Ronald Garmey

Virginia S. Gassel

Susan Haupt Gerdine

Katherine Getsinger

Alden I. Gifford, Jr.

Chandler Gifford, Jr.

Charles K. Gifford

K. Dun Gifford

Prossier Gifford Gerald Gillerman

Susan Glessner

Faith Goddard

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The dinner honoring The Charles Eliot Society and The Semper Virens Society at the property of Gene Record in Marblehead was attended by all three who have headed The Trustees of Reservations as Executive Director:

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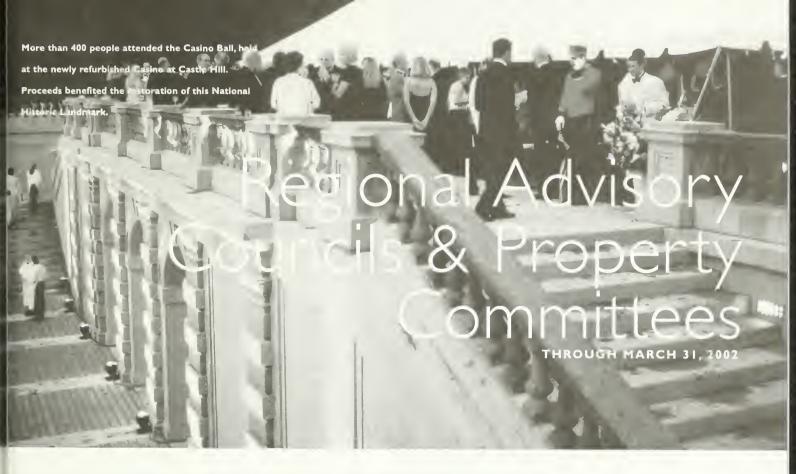
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MIDDLE Will Merck received thanks for his extraordinary leadership as chair of the Appleton Farms Master Plan, property, and development committees.

BOTTOM Ginny Murray, Co-Chair with Dan Pierce of The Charles Eliot Society, and member of the Chappaquiddick Island Committee, during a workday at Mytoi, Chappaquiddick.









Supporters like you are the foundation of all that we do, providing us with the resources needed to conserve the best of the Massachusetts landscape.

The Governing Board and the staff are very grateful for all support provided to The Trustees of Reservations during Fiscal Year 2002.* Although we would like to list all who contributed—more than 32,000—space limitations make it possible only to include members of the giving societies, those who made gifts for special purposes and gifts-in-kind at giving society levels, those who made gifts of land and conservation restrictions, and those for whom honorary or memorial gifts have been made.

We would appreciate being notified of any errors or omissions we may have made.

^{*} APRIL 1, 2001 THROUGH MARCH 31, 2002

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The Giving Societies were created to honor individuals, foundations, companies, and institutions that provide leadership levels of annual support for The Trustees of Reservations. The Governing Board and staff of The Trustees extend our deepest gratitude to members of *The Charles Eliot Society* and its co-chairs, Ginny Murray and Dan Pierce, as well as to members of *The 1891 Society* and its co-chairs, Louise Feigin and Jonathan Loring. The extraordinary generosity of our Giving Society members and their ongoing commitment to leadership levels of annual giving have led to record-breaking annual support during Fiscal Year 2002.



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Dav El Chauffeured Transportation
Network at the request of

Metwork at the request of
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GFTS-IN-KIND ARE GIFTS OF GOODS OR SERVICES GIVEN TO THE TRUSTEES TO AID IN CARRYING OUT OUR MISSION.

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GIFTS OF LAND AND CONSERVATION RESTRICTIONS

THE GOVERNING ROARD AND STAFF WISH TO THANK THOSE WHO HAVE MOST GENEROUSLY MADE GIFTS OR BARGAIN SALES OF LAND AND CONSERVATION RESTRICTIONS DURING FISCAL YEAR 2002.

Gifts or Bargain Sales of Land

Mr. Robert A. Barton

Mr. John Cregan

Mr. Douglas J. DeAngelis

Miss Louise I. Doyle

Mr. and Mrs. Benjamin Haller

Henry Lyman and the Lyman Family

The Douglas I. Parker

Conservation Trust

Mr. Steven Phipps

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Ms. Nina I. Neilson

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Mr. Francis H. Williams

Ms. Maxine S. Williams

Mr. and Mrs. Robert D. Wray

Hooker Talcott, incoming Co-Chair of The 1891 Society, and Gale Guild, past Chair and one of the founding members of the Society, enjoying the dinner honoring The Charles Eliot Society in Marblehead.

The 1891 Society

GIFTS FOR OPERATING SUPPORT \$1,000 to \$2,499

Mr. Thomas F. Aaron Mr. and Mrs. Edward H. Abbe Mr and Mrs Walter H Ahrams Mr. and Mrs. Stephen L. Akers Dr. and Mrs. Nile Albright Mr. Richard C. Albright Mr. Charles S. Alexander Mr. and Mrs. Jeffrey F. Allsopp Mr. and Mrs. Robert Alsop Mrs. David Ames Mr. Robert Amory III Mr. and Mrs. David L. Anderson Mr. and Mrs. Schofield Andrews III Apple Lane Foundation Mr. and Mrs. John P. Appleton The Aquidneck Foundation Mr. and Mrs. Gulrez Arshad Mrs. Jane Harris Ash and Dr. Gary S. Ash Mrs. Helen H. Ayer Mr. and Mrs. James R. Bacon Mrs. W. Benjamin Bacon Mr. and Mrs. Theodore S. Bacon, Jr. Ms. Christine Barensfeld and Mr. John Hagerman Mr. and Mrs. Francis M. Barker Mrs. Arthur Barnes Mr. and Mrs. James Baroody Mr. and Mrs. David A. Barrett Mr. Timothy A. Barrows and

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Mrs. Walter Hunnewell and her son, Walter Hunnewell, Jr. chat with Director of Land Conservation Wes Ward at the garden party honoring *The* 1891 Society (L-R).

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TOP Volunteers Kim Allsopp, Sara Frye, Vicky West, and Eilish Neff (L-R) put finishing touches on oneof-a-kind animals for the Farm Formal livestock auction.

MIDDLE Volunteer Lia Wainwright holds a cow sold for \$5,000 at the Farm Formal auction. Proceeds benefited the restoration of Appleton Farms.

BOTTOM Mrs. Joan Appleton enjoys the fun at the Appleton Farms Farm Formal.



The primary guest bedroom at Naumkeag in Stockbridge has been completely refurbished. thanks to contributions made in memory of leannine Rioux, devoted member of the local committee.

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Anonymous (10)

Mr. Cabot Sedgwick

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FACH YEAR, MANY GIFTS FOR SPECIAL PURPOSES ARE MADE TO THE TRUSTEES AS A GIFT SEPARATE FROM ANNUAL OPERATING SUPPORT, LISTED BELOW ARE THOSE WHO MADE SUCH GIFTS AT THE LEVEL OF THE 1891 SOCIETY.

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conservation

council

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LEFT More than 75 members of the Conservation Council enjoy a picnic on Misery Island in Salem Harbor.

Mr. and Mrs. Paul F. DeLorenzo

RIGHT Lukas Janer catches a big one at the Conservation Council's kick-off picnic at Rocky Woods in Medfield. His brother, Kaj, stands by admiring his catch.



Ms. Linda M. Pollard

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The Semper Virens Society recognizes those individuals who support The Trustees through a life income gift, such as a charitable remainder or lead trust, The Trustees Pooled Income Funds, or a charitable gift annuity. Friends of The Trustees who have made a bequest provision, a gift of life insurance, or an interest in a retirement plan are also included. Through these generous planned gifts, members of the Society build our endowment and assure a bright and vigorous future for The Trustees.

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For more information on how you can join The Semper Virens Society, please contact Sarah M. Carothers, Director of Planned Giving at 978/524-1876 or scarothers@ttor.org.

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During the fiscal year, gifts were made in memory and in honor of the following individuals:

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Local Girl Scouts help clean up Appleton Farms in Hamilton and Ipswich during Conservotion Works! day.

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"Start tomorrow to secure for your children and your children's children some of those scenes of special natural beauty..." CHARLES ELIOT (1859-1897)



Volunteer Cynthia Schmadeke removes the shutters from the historic Choate House on the Crane Wildlife Refuge in preparation for the summer season.

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Semper Virens Profile



A Legacy for Coskata-Coatue Wildlife Refuge

Pamela Fezandié Lohmann has spent almost every summer of her life on Nantucket. Her grandparents first visited the island in the 1890s, and, in 1908, built a summer house in 'Sconset. In the 1940s, her father acquired 300 acres at Great Point (now part of Coskata-Coatue Wildlife Refuge), where he built a beach cottage. "Growing up on Coskata-Coatue was a wonderful and formative experience," says Pam, recalling the "golden trail of sunlight on the ocean" during early morning swims as a child. Later, she introduced her husband Chris to this special place; and today, their children and first grandchild return to Nantucket every year, continuing the tradition Pam's grandparents began.

Pam and Chris love and respect the beauty of this sparse seashore landscape. With growing concern they have seen ever increasing numbers of motorized visitors put its fragile ecology under great stress. In the 1970s, they decided to help safeguard Coskata-Coatue by contributing close to 300 acres to The Trustees for inclusion in the Refuge.

Recently, the Lohmanns decided to further invest in the future of Coskata-Coatue with a bequest provision to The Trustees. In a review of their estate plan, they designated a portion of their retirement accounts, mindful of the tax benefits resulting from such a bequest, as unspent retirement funds may be subject to both estate and income tax to non-charitable beneficiaries. This thoughtful provision will establish the Fezandié-Lohmann Endowment Fund, which will provide income to support and enhance ecology research and education at the Refuge.

If you would like further information about a bequest provision, a named endowment, or designating retirement assets to benefit The Trustees, please detach and return the enclosed card or contact:

Sarah M. Carothers
DIRECTOR OF PLANNED GVING

The Trustees of Reservations 572 Essex Street Beverly, Massachusetts 01915-1530

TELEPHONE 978/524-1876

FACSIMILE 978/921-1948

E-MAIL SCAROTHERS@ttor.org

Three generations
of Lohmanns—Pam,
daughter Rebecca,
Chris, son-in-law
Peter Wilson, and
grandson Alec—enjoy
Coskata-Coatue
Wildlife Refuge on
Nantucket.

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